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SAPC INFORMATION NOTICE 25-10

July 1, 2025

TO: All Treatment Providers

FROM: Gary Tsai, M.D., Bureau Director 
Substance Abuse Prevention and Control Bureau

SUBJECT: REACHING THE 95% (R95) ENHANCEMENT ACTIVITIES INFORMATIONAL NOTICE

The California Advancing and Innovating Medi-Cal (CalAIM) Initiative expands on the opportunities created in 2017 when the Los Angeles County Department of Public Health, Bureau of Substance Abuse Prevention and Control (SAPC) launched the Drug Medi-Cal Organized Delivery System (DMC-ODS) waiver. A key component and opportunity under CalAIM is behavioral health payment reform to move reimbursement for substance use disorder (SUD) treatment and related services from a cost-based toward a more value-based reimbursement model.

This SAPC Informational Notice (IN), effective July 1, 2025, outlines implementation of new resources for treatment providers to encourage low-barrier service design throughout the SAPC contracted treatment provider network to increase access to care.

REACHING THE 95% (R95)

The [Reaching the 95%](#) (R95) Initiative was launched by SAPC in 2023 to focus on increasing the reach of its SUD treatment system and reshaping the way society perceives these conditions.

While SUD treatment has been proven to save lives, only approximately 5% of people with SUDs are accessing treatment services. One of the major reasons for this small number is

because 95% of people with SUDs who don't access services either don't want or believe they need help.

Data demonstrates that unless we prioritize engaging this 95% of individuals with SUDs, it is unlikely that we will increase our treatment access rates. For this reason, substance use systems need to take a fundamentally different approach to better address SUDs by ensuring that programs are designed not just for the 5% of people with SUDs accessing care, but that services are also designed to engage the 95% who are not.

R95 ENHANCEMENT FUNDS

During Fiscal Year 2025-2026, SAPC will offer a \$20,000 R95 enhancement payment for each of the following categories if provider agencies have at least 85% of patient-facing staff attend eligible meetings and trainings. Patient-facing, or frontline, staff are defined as staff with direct patient contact, including all personnel who interact with patients during the admission, treatment, and discharge processes. This includes clerical staff, drivers, Peer Support Services Specialists, registered or certified counselors, Licensed Practitioners of the Healing Arts (LPHA), and license-eligible LPHAs.

Threshold Determination: Attendance thresholds will be based on agency head count. To meet the 85% threshold, at least 85% of eligible staff must attend at least one meeting or training within the applicable category during Fiscal Year 2025-2026. Thresholds are measured separately for each training track, and attendance in one track does not count toward meeting the threshold in the other track.

At any point in the year, provider agencies may submit the optional R95 Enhancement Activities – Intent to Participate (Attachment I) to provide SAPC with a precise count of employed staff with direct patient contact. The number provided in the form may be updated by the provider agency at any time before the firm deadline of March 31, 2026.

Qualified meetings and trainings: Eligible meetings include the following. If additional meetings and trainings are deemed eligible, SAPC will notify the provider network and appropriately count attendance to any additional and eligible meetings. Provider agencies may email SAPC-R95@ph.lacounty.gov or call the R95 Provider Consultation Line (626) 210-0648 to confirm eligible meetings and trainings.

- Harm Reduction Integration meetings - \$20,000 per agency
 - Harm Reduction and Treatment Integration workgroup meetings, led by SAPC staff
 - Harm Reduction trainings contracted for by SAPC and led by Tarzana Treatment Centers and/or CLARE|MATRIX using SAPC-approved material
- R95 meetings - \$20,000 per agency
 - R95 101 Training for Frontline Staff, led by SAPC staff
 - R95 Workgroup meetings, led by SAPC staff
 - R95 topic-specific trainings, contracted for by SAPC and led by SAPC staff and/or Tarzana Treatment Centers and/or CLARE|MATRIX using SAPC-approved material

Each SAPC-contracted agency may be eligible for up to \$40,000 in total enhancement payments (\$20,000 per training track) during Fiscal Year 2025-2026, subject to meeting attendance threshold for each category.

ELIGIBILITY

All SAPC treatment provider agencies are eligible, regardless of participation in similar capacity building activities in previous fiscal years. Incentives are per agency and not per site.

NOTIFICATION AND PAYMENT PROCESS

SAPC R95 staff will automatically notify provider agency leads and/or contacts when they meet the 85% threshold and include a prepopulated invoice for completion. If a treatment agency does not receive notice of activity completion, they may email SAPC-R95@ph.lacounty.gov to initiate a second review.

Once notified of activity completion, provider agencies must follow the steps described below to receive payment:

1. Complete the R95 Enhancement Activities Invoice (Attachment II) by March 31, 2026. Payments cannot be processed for invoices submitted after March 31, 2026.
2. If requested, compile supporting documentation to confirm staff meeting attendance rates.
3. Attach supporting documentation to approved R95 Enhancement Activities Invoice and submit to SAPC-R95@ph.lacounty.gov with subject line: R95 Enhancement Activities Invoice: [Provider agency name].

Providers must retain all supporting documentation for a minimum of 10 years and provide it upon request for audit or monitoring purposes. SAPC reserves the right to withhold or recover payments if eligibility criteria are not met or misrepresentation is found.

APPEALS AND DISCREPANCIES

If a provider agency believes they met the meeting attendance criteria and were not notified in error, treatment agency may complete and submit the R95 Enhancement Activities – Staff Participation Attestation (Attachment III) by March 31, 2026, and email it to SAPC-R95@ph.lacounty.gov. SAPC will review information and may request additional supporting documents.

ADDITIONAL INFORMATION

For any questions regarding this notice, contact the SAPC R95 team, at SAPC-R95@ph.lacounty.gov or (626) 293-2877.

GT:vl

Attachments

- R95 Enhancement Activities – Intent to Participate
- R95 Enhancement Activities Invoice
- R95 Enhancement Activities – Staff Participation Attestation